UGI Storage Company

Market-Based Storage in the Heart of the PA Marcellus Shale Region Tioga-Mansfield: 6,300,034 Dth of MSQ with 60 day service open April 1, 2020 Tioga-Wellsboro: 4,739,966 Dth of MSQ with 60 day service open April 1, 2020 Meeker: 2,990,000 Dth of MSQ with 100 day service open April 1, 2020 Wharton: 1,000,000 Dth of MSQ with 100 day service open April 1, 2020



www.ugistorage.com

Bid Process

UGI Storage Company ("UGI-S") announces that it is accepting bids for up to 15,030,000 Dth of firm storage capacity with corresponding injection and withdrawal rights under Rate Schedule FSS, with service commencing on April 1, 2020. The capacity is becoming available due to the expiration of current FSS service agreements and the award of 52% capacity is subject to a right of first refusal ("ROFR") by the current contract holders.

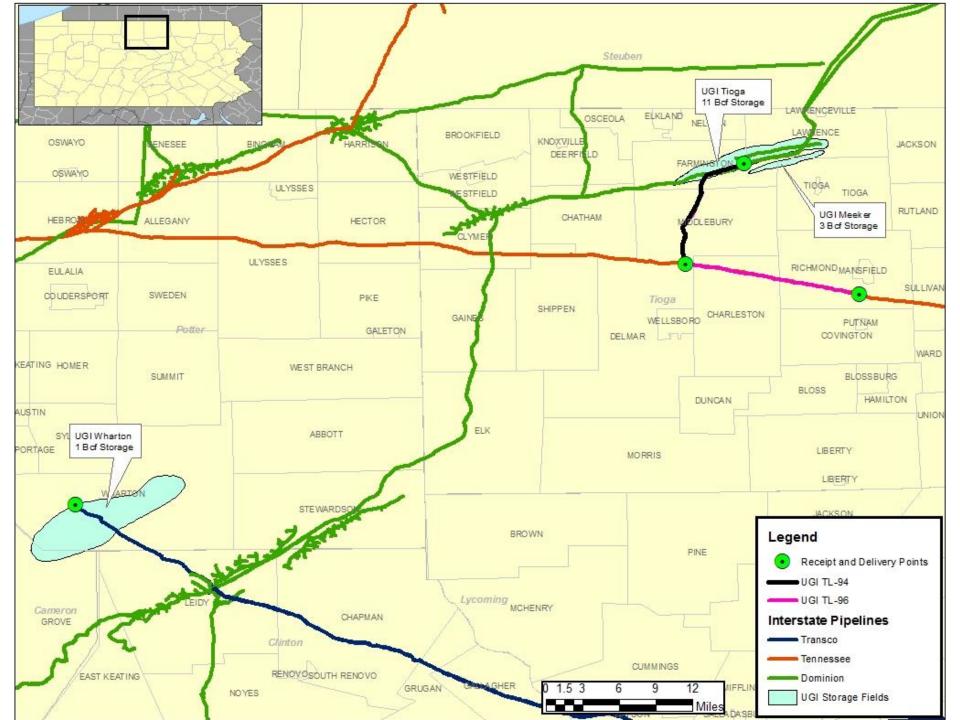
The storage service offered is divided into four service offerings, Tioga-Mansfield (60-Day Withdrawal Service), Tioga-Wellsboro (60-Day Withdrawal Service), Meeker (100-Day Withdrawal Service), and Wharton (100-Day Withdrawal Service). All services will be subject to the injection and withdrawal ratchets contained in UGI-S' tariff, including the new withdrawal ratchets approved by FERC in Docket No. RP19-790. A full description of the service offerings can be found at https://ugistorage.com/wp-content/uploads/2020/02/Storage-Brochure_2020.pdf.

Capacity will be awarded to bidders submitting satisfactory bids on a first-come, first served basis, subject to ROFR exercise by existing customers. Bidders are welcome to submit multiple bids for all or any portion of available capacity. Bids will need to specify if they are bidding on no-notice service. Bidders that are not current or past customers of UGI-S should submit the credit evaluation information specified in GTC Section 4.1 of UGI-S' Tariff with or prior to its bid. Bids should be presented as the reservation rate (\$) per Dth of Maximum Storage Quantity ("MSQ") and the requested MSQ.

All bids will be qualified by UGI-S in accordance with GT&C Section 3.1(d) of UGI-S' Tariff. UGI-S reserves the right to reject any bid which fails to satisfy Tariff criteria. All qualified bids that meet economic requirements will be evaluated on a net present value basis. Qualifying bids will be presented to current ROFR holders, who will have 24 hours to evaluate and match the bids presented. If the ROFR is not exercised capacity will be awarded to the qualifying bidder. Notification of the capacity award (to either bidder or ROFR shipper) will occur within two business days of bid receipt. The allocation process will continue until the available capacity is fully subscribed.

Bids must be transmitted by e-mail to <u>service@ugistorage.com</u> using UGI-S' "Request For Service" form, which can be found at: <u>https://ugistorage.com/wp-content/uploads/2020/02/Storage-Brochure_2020.pdf</u>. Interested parties should contact Rich Ferrance (484-772-2885) for additional information.





Tioga-Mansfield Storage - 60 day storage with injection and withdrawal ratchets

Maximum Daily Withdrawal Quantity (MDWQ) - Up to 105,000 Dth Maximum Daily Injection Quantity (MDIQ) – Up to 35,000 Dth Maximum Storage Quantity (MSQ) – Up to 6,300,034 Dth Receipt Points for Injection - Tioga County, Pennsylvania via Tennessee meter number 420213 (primary) Dominion meter number 90008 (primary) Delivery Point for Withdrawal – Tioga County, Pennsylvania via Dominion meter number 90008 (primary) **Injection Ratchets** 100% of MDIQ when inventory is less than 50% of MSQ 84% of MDIQ when inventory is 50% or more of MSQ Withdrawal Ratchets 100% of MDWQ when inventory is 50% or more of MSQ 75% of MDWQ when inventory is between 15% and 50% of MSQ 45% of MDWQ when inventory is less than 15% of MSQ Contract Term – 1 April through 31 March Fuel Reimbursement – less than or equal to 1%, assessed on all injections and wheeling **Commodity Charge** – Applicable ACA on withdrawals

Demand Charge – Expressed as \$X.XX per Dth of MSQ

Note: Any bid awarded with an MSQ less than the maximum listed above will have an MDWQ and an MDIQ proportional to the ratios of the maximums listed above.



Tioga-Wellsboro Storage - 60 day storage with injection and withdrawal ratchets

Maximum Daily Withdrawal Quantity (MDWQ) - Up to 79,000 Dth Maximum Daily Injection Quantity (MDIQ) – Up to 26,333 Dth Maximum Storage Quantity (MSQ) – Up to 4,739,966 Dth Receipt Points for Injection - Tioga County, Pennsylvania via Tennessee meter number 420253 (primary) Dominion meter number 90008 (primary) Delivery Point for Withdrawal – Tioga County, Pennsylvania via Dominion meter number 90008 (primary) **Injection Ratchets** 100% of MDIQ when inventory is less than 50% of MSQ 84% of MDIQ when inventory is 50% or more of MSQ Withdrawal Ratchets 100% of MDWQ when inventory is 50% or more of MSQ 75% of MDWQ when inventory is between 15% and 50% of MSQ 45% of MDWQ when inventory is less than 15% of MSQ Contract Term – 1 April through 31 March Fuel Reimbursement – less than or equal to 1%, assessed on all injections and wheeling **Commodity Charge** – Applicable ACA on withdrawals

Demand Charge – Expressed as \$X.XX per Dth of MSQ

Note: Any bid awarded with an MSQ less than the maximum listed above will have an MDWQ and an MDIQ proportional to the ratios of the maximums listed above.



Meeker Storage – 100 day storage with injection and withdrawal ratchets

Maximum Daily Withdrawal Quantity (MDWQ) - Up to 29,900 Dth Maximum Daily Injection Quantity (MDIQ) - Up to 16,611 Dth Maximum Storage Quantity (MSQ) – Up to 2,990,000 Dth Receipt Points for Injection - Tioga County, Pennsylvania via Tennessee meter number 420253 (primary) Dominion meter number 90008 (primary) **Delivery Point for Withdrawal** – Tioga County, Pennsylvania via Dominion meter number 90008 (primary) UGI – Central Penn Gas distribution system (primary) **Injection Ratchets** 100% of MDIQ when inventory is less than 50% of MSQ 84% of MDIQ when inventory is 50% or more of MSQ Withdrawal Ratchets 100% of MDWQ when inventory is 50% or more of MSQ 75% of MDWQ when inventory is between 15% and 50% of MSQ 45% of MDWQ when inventory is less than 15% of MSQ **Contract Term** – 1 April through 31 March Fuel Reimbursement – less than or equal to 1%, assessed on all injections and wheeling **Commodity Charge** – Applicable ACA on withdrawals Demand Charge – Expressed as \$X.XX per Dth of MSQ

Note: Any bid awarded with an MSQ less than the maximum listed above will have an MDWQ and an MDIQ proportional to the ratios of the maximums listed above.



Wharton Storage – 100 day storage without injection and withdrawal ratchets

Maximum Daily Withdrawal Quantity (MDWQ) – Up to 10,000 Dth
Maximum Daily Injection Quantity (MDIQ) – Up to 10,000 Dth
Maximum Storage Quantity (MSQ) – Up to 1,000,000 Dth
Receipt Points for Injection – Wharton Storage near Leidy, PA via Transco meter number 1006326 (primary)
Delivery Point for Withdrawal – Wharton Storage near Leidy, PA via Transco meter number 1006326 (primary)
UGI – Central Penn Gas distribution system (primary)
Contract Term – 1 April through 31 March
Retention – 1.0% on all injections
Commodity Charge – Applicable ACA

Demand Charge - Expressed as \$X.XX per Dth per Month of MSQ

Note: Any bid awarded with an MDWQ less than the maximum listed above will have an MSQ and an MDIQ proportional to the ratios of the maximums listed above.



UGI Storage Bid Form

After completing the Storage Bid Form, please sign, date, and email to: service@ugistorage.com

| Shipper Informat | tion | | | | |
|------------------|------------------|---------------------|---------------------------------|------------------|---------------------|
| Company: | | | Contact: | | |
| Title: | | | Phone: | | |
| E-mail: | | | | | |
| Address: | | | | | |
| Tioga-Mansfield | Storage – 60 da | ay storage with inj | ection and withdrawal ratchets | | |
| MSQ | Dth | Bid Rate \$ | per Dth of MSQ per month | Bid Term: 1 Year | NNSS: Not Available |
| Tioga-Wellsboro | Storage – 60 d | ay storage with inj | jection and withdrawal ratchets | | |
| MSQ | Dth | Bid Rate \$ | per Dth of MSQ per month | Bid Term: 1 Year | NNSS: Not Available |
| Meeker Storage - | - 100 day stora | ge with injection a | nd withdrawal ratchets | | |
| MSQ | Dth | Bid Rate \$ | per Dth of MSQ per month | Bid Term: 1 Year | NNSS: Y / N |
| Wharton Storage | e – 100 day stor | age without inject | ion and withdrawal ratchets | | |
| MSQ | Dth | Bid Rate \$ | per Dth of MSQ per month | Bid Term: 1 Year | NNSS: Not Available |
| | | | | | |

By executing this Storage Bid Form, the signatory below represents and warrants that he/she has full power and authority to bind the identified Company to the terms stated herein.

The above bid and confirming signature binds the identified Company to executing UGI Storage's standard service agreement and accepting storage service up to and including the requested bid quantity from UGI Storage beginning in the 2020-2021 storage season in accordance with UGI Storage's FERC Gas Tariff. The identified Company has full power and authority, and has taken all action necessary, to execute and deliver this Storage Bid Form and any and all other documents required or permitted to be executed or delivered by it in connection with this Storage Bid Form and to fulfill its obligations under, and to consummate the transactions contemplated by, the Storage Bid Form.



Corporate Summary

UGI Storage Company is a wholly owned subsidiary of UGI Energy Services, LLC, a wholly owned subsidiary of UGI Corporation.

UGI Corporation is a holding company that, through subsidiaries and affiliates, distributes, stores, transports and markets energy products and related services. In the United States, we (1) own and operate a retail propane marketing and distribution business, (2) own and operate natural gas and electric distribution utilities, and (3) own and operate an energy marketing, midstream infrastructure, storage, natural gas gathering, natural gas production, electricity generation and energy services business. In Europe, we market and distribute propane and other LPG and other energy products and services. Our subsidiaries and affiliates operate principally in the following four business segments:

Midstream & Marketing UGI Utilities AmeriGas Propane UGI International

The Midstream & Marketing segment consists of energy-related businesses conducted by our indirect, wholly-owned subsidiary, UGI Energy Services, LLC. These businesses (i) conduct energy marketing in the Mid-Atlantic region of the United States, (ii) operate and own a natural gas liquefaction, storage and vaporization facilities and propane-air mixing assets, (iii) manage natural gas pipeline and storage contracts, (iv) develop, own and operate pipelines, gathering infrastructure and gas storage facilities primarily in the Marcellus and Utica Shale regions of Pennsylvania, eastern Ohio, and the panhandle of West Virginia, and (v) own all or portions of an electricity generation facilities. The Midstream & Marketing segment also includes HVAC, which conducts a heating, ventilation, air conditioning, refrigeration, mechanical and electrical contracting, and project management service business in portions of eastern and central Pennsylvania.

The UGI Utilities segment consists of the regulated natural gas distribution businesses of our wholly owned subsidiary, UGI Utilities, Inc. The UGI Utilities segment also consists of UGI Utilities' regulated electric distribution business in Pennsylvania. Gas Utility serves nearly 655,000 customers in eastern and central Pennsylvania and more than 500 customers in portions of one Maryland county. Electric Utility serves more than 62,000 customers in portions of Luzerne and Wyoming counties in northeastern Pennsylvania. Gas Utility is regulated by the PAPUC and, with respect to its customers in Maryland, the MDPSC. Electric Utility is also regulated by the PAPUC and FERC.

The AmeriGas Propane segment consists of the propane distribution business of AmeriGas Partners. In addition to distributing propane, the Partnership also sells, installs, and services propane appliances, including heating systems. The Partnership conducts its propane distribution business through its principal operating subsidiary, AmeriGas Propane, L.P., and is the nation's largest retail propane distributor. The general partner of AmeriGas Partners is our wholly owned subsidiary, AmeriGas Propane, Inc. On August 21, 2019, UGI completed its acquisition of all of the outstanding Common Units representing limited partnership interests in AmeriGas Partners not already held by UGI or one of its subsidiaries. Following completion of the transaction, the Partnership's Common Units are no longer publicly traded, and the Partnership is now an indirect, wholly owned subsidiary of UGI. See Note 5 to Consolidated Financial Statements.

The UGI International segment consists of LPG distribution businesses conducted by our subsidiaries and affiliates in France, Poland, Austria, Hungary, the Czech Republic, Slovakia, Switzerland, Romania, Belgium, the Netherlands, Luxembourg, the United Kingdom, Italy, Finland, Denmark, Norway and Sweden. In addition, UGI International conducts an energy marketing business in France, Belgium, the Netherlands and the United Kingdom. Based on volumes distributed, UGI International believes that it is the largest distributor of LPG in France, Austria, Belgium, Denmark, Luxembourg and Hungary and one of the largest distributors of LPG in Poland, the Czech Republic, Slovakia, Norway, the Netherlands and Sweden. These businesses are conducted principally through our subsidiaries, UGI France, Flaga, AvantiGas, UniverGas and DVEP.



Rich Ferrance Manager, Midstream Services rferrance@ugies.com 484-772-2885



www.ugistorage.com